



2023 METRO INTEGRATED CONTENT FEATURE – DIGITAL AND NEWSPAPER

SPRING REAL ESTATE

Integrated Features are turnkey content solutions in which participating advertisers can be mentioned in at least one story. Produced by Globe Content Studio.

Topics are informed by Sophi, The Globe’s proprietary content management technology that provides our editorial staff and Globe Content Studio with data signals on what is resonating with readers and, more importantly, keeping them engaged. It provides confidence that these are ideal environments to position and deliver your brand message.

Themes for Spring Real Estate:

When interest rates started to rise at an unprecedented pace in 2022, demand in the GTA real estate market started to slow more than it had for many years. But will that continue, will it level off, or could the market turn red hot again?

Home buyers and sellers are looking for information they can trust while making one of the biggest decisions in their lives. There are still thousands looking to purchase their first home and many others looking to move up, purchase recreational or investment properties.

To help readers navigate the busy spring market, The Globe and Mail will publish a Spring Real Estate feature that will analyse and inform readers about real estate trends, opportunities and pitfalls when looking to buy or sell in 2023.

Builders and resale brokers should use this opportunity to reach The Globe and Mail’s affluent audience with their unique real estate offerings.

For additional information contact Keith Ryder, Special Reports Associate kryder@globeandmail.com



40%
more likely to own homes worth over \$1 Million

22%
more likely to own homes worth over \$2 Million

42%
more likely to spend over \$1 Million on real estate (next 12months)

Print Weekly Readers – 1,997,000 Digital Weekly - 2,693,000

Source: Vividata SCC Fall 2022, Metro, Adults 18+

Standard Booking Deadline	Material Deadline	Publication Date
March 15, 2023	March 24, 2023	Friday, April 14, 2023

Print and digital packages – driving awareness and thought leadership

Package	Metro Edition Print	Digital*	Investment	Value
Print and digital Multi-advertiser <i>Brand quote/mention</i>	<ul style="list-style-type: none"> YOUR FULL-PAGE AD** your quote/mention interwoven into related content 	<ul style="list-style-type: none"> 250,000 IMPRESSIONS: <ul style="list-style-type: none"> 125,000 300x600 to special feature content, 125,000 300x250 to your brand site Your 300x250 & 728x90 brand ads run equal share of voice adjacent to generic feature article(s) with your quote/mention interwoven 	\$13,500	\$40,215
Print and digital Multi-advertiser <i>Brand quote/mention</i>	<ul style="list-style-type: none"> YOUR HALF-PAGE AD** your quote/mention interwoven into related content 	<ul style="list-style-type: none"> 250,000 IMPRESSIONS: <ul style="list-style-type: none"> 125,000 300x600 to special feature content, 125,000 300x250 to your brand site Your 300x250 & 728x90 brand ads run equal share of voice adjacent to generic feature article(s) with your quote/mention interwoven 	\$10,200	\$26,495
Print – FP Multi-advertiser <i>Brand quote/mention</i>	<ul style="list-style-type: none"> YOUR FULL-PAGE AD** your quote/mention interwoven into related content 	NOT APPLICABLE	\$11,000	\$34,715
Print – HP Multi-advertiser <i>Brand quote/mention</i>	<ul style="list-style-type: none"> YOUR HALF-PAGE AD** your quote/mention interwoven into related content 	NOT APPLICABLE	\$7,000	\$20,995
Digital Multi-advertiser <i>Brand quote/mention</i>	NOT APPLICABLE	<ul style="list-style-type: none"> 400,000 IMPRESSIONS <ul style="list-style-type: none"> 200,000 300x600 to special feature content, 200,000 300x250 to your brand site Your 300x250 & 728x90 brand ads run equal share of voice adjacent to generic feature article(s) with your quote/mention interwoven 	\$6,400	\$8,800
Digital 100% SOV + feature alignment <i>Brand quote/mention</i>	NOT APPLICABLE	<ul style="list-style-type: none"> 1,900 to 2,800 ESTIMATED PAGE VIEWS WITH BRAND AD – EXCLUSIVE SHARE OF VOICE Approx. 900-word article related to topic with your quote/mention exclusively interwoven. 300x250 & 728x90 brand ads appear adjacent to article Page views via native, branded drivers, managed performance, social amplification 8-week lead time Your 300x250 & 728x90 brand ads also run equal share of voice adjacent to generic feature article(s) 	\$17,000	\$31,396

* 4-week delivery time, subject to availability and seasonal adjustments

**For additional ad sizes, please speak with your Globe and Mail advertising representative