2022 ONTARIO AND QUEBEC

INTEGRATED CONTENT FEATURE

NEWSPAPER AND DIGITAL

# **GREAT TASTE OF ONTARIO**





For additional information, contact KEITH RYDER, Special Reports Associate kryder@globeandmail.com Amid all the ups and downs of the past two years, a silver lining has emerged: people care about local food stories more than ever. As Canadians from coast to coast to coast shift their travel focus closer to home, we want to help them make better - more delicious - decisions.

That's why we've partnered with The Globe and Mail on The Great Taste of Ontario Special Report series. We want readers to fall in love with Ontario, season after season. Our stories will encourage local exploration in a safe and exciting way. We'll be showcasing and celebrating the very best of Ontario's diverse and delicious communities, while shining a spotlight on the people and places that make our food and drink culture unique.

We believe growing local tourism means supporting restaurants, operators and small business owners. We want to turn Ontario's people into our biggest ambassadors; to strengthen Ontario's visitor economy and deepen the connections between urban and rural communities. We want Ontario's destinations to be top of mind for food lovers across the nation. A good story can do all that after all - and we're inviting you along for the ride.

Please join us!







### **GREAT TASTE OF ONTARIO: SEPTEMBER 30<sup>TH</sup> EDITION**

The leaves are changing to bright oranges and reds, the air is fresh and crisp, and the car is packed – there's nothing quite like autumn in Ontario, and no better way to spend a lovely fall day than a jaunt to some of the province's most charming destinations.

From picturesque pumpkin patches to the best places to eat while enjoying fall colours, where to find the tastiest pies in Ontario and more, the Culinary Tourism Alliance and The Globe and Mail will cover it all in a package of compelling, must-read culinary tourism content that keeps local experiences and products firmly in the spotlight.

This feature is the perfect way to stay top of mind among adventurers seeking to explore Ontario and all the deliciousness it has to offer in the beautiful fall season, all while supporting local businesses.





\*Globe Content Studio reserves the right to make all final editorial decisions on article topics and content mentions. Submitting a pitch idea does not guarantee that the concept will be used in the final product.

## **PUBLICATION DATES AND DEADLINES**

PUBLICATION DATE	<b>BOOKING DEADLINE</b>	MATERIAL DELIVERY DATE
April 29 <sup>th</sup> , 2022	Published	N/A
June 24 <sup>th</sup> , 2022	Closed	N/A
September 30 <sup>th</sup> , 2022	August 31 <sup>st</sup> , 2022	September 9 <sup>th</sup> , 2022
December 16 <sup>th</sup> , 2022	November 16 <sup>th</sup> , 2022	November 25 <sup>th</sup> , 2022





#### **ADVERTISING OPTIONS**

Integrated Content Features are offered as bundled advertising packages across print and digital media.

#### **DIGITAL**

- IMPRESSIONS delivered as
  - 50% 300x600 audience engagement units with advertiser logo above article link
  - 50% 300x250 big box + 728x90 leaderboard advertiser brand ads
- Advertiser branding as 300x250 big box + 728x90 leaderboard also appears next to articles, nonguaranteed impressions.

#### INTEGRATED CONTENT ARTICLES WILL RUN IN PARTNER SECTION

#### **PRINT**

- YOUR CHOICE OF AD SIZE
- Advertising space can consist of brand
  - and/or client sponsor content.
    - Additional investment applicable for client sponsor content.
- Participating advertisers who book before advertising deadline can be featured with quote and/or image in content space.

INTEGRATED CONTENT FEATURES WILL APPEAR WITH COMMITTED ADVERTISING IN EITHER SEPARATE OR RELEVANT SECTION

Advertising opportunity	1-2 insertions	3-4 insertions	
	Investment per insertion	Investment per insertion	
Full page and 300,000 digital impressions	\$16,100	\$14,600	
Half page and 300,000 digital impressions	\$13,400	\$12,300	
Quarter page and 300,000 digital impressions	\$10,100	\$9,250	
Horizontal banner, no digital impressions	\$4,300	\$3,800	
Eighth page, no digital impressions	\$3,700	\$3,400	

**Rates – Culinary Tourism Alliance** 

- Rates include 300,000 digital impressions across desktop, tablet and mobile web, unless otherwise noted.
- One month delivery on impressions. Delivery times are subject to seasonal adjustments.
- Bundle print and digital investments are discounted compared to single media commitments.
- Rates are net, agency fees are additional.

### **Globe readers in Ontario and Quebec are Vacation Intenders**

The Globe and Mail (print/digital) reaches 3.4 million weekly readers in Ontario and Quebec

Average weekday print readership is 448,000

**Globe readers plan to vacation in Ontario: They are m**ore likely to vacation in Ontario in the next 12 months (Index 125)

**Globe readers are high value vacationers:** They are more likely to spend \$2,000+ on their next trip within Canada (Index 135)

**Travel Activities they intend to do in the next 12 months:** Night Life (Index 131), Skiing/Snowboarding (Index 130), Snowmobiling (Index 127), Attend Sporting Events (Index 123), Sports Activities (Index 120), Golf (Index 113)

In May 2022 we reached out to our Globe Insiders about their travel plans in the next 12 months\*:

- 69% said they are planning to travel this Fall or Winter
- 61% are considering taking a vacation in Ontario
- Of those who are considering an Ontario vacation, 1 in 3 (36%) are planning to take a weekend getaway (4 days or less)

Source: Vividata Spring 2022, Ontario/Quebec, Globe Weekday Print & Print/Digital Weekly Cume; \*Globe Insiders, Travel Study, May 2022, 882 respondents living in Ontario/Quebec

